

Don Glossop Andon Frères Cavendish House St Andrew's Court Leeds LS3 1JY

9th June 2010

Dear Don,

I wanted to write to you to thank you for all your hard work over the last twelve months to help prepare, market and ultimately sell 75% of my company; Athernet Ltd.

Looking back on the company sale process I can't imagine having gone through it without the expert knowledge, experience and advice that you provided at every stage.

On a personal level I found your friendly yet professional style absolutely invaluable. Your ability and willingness to answer complex questions in straightforward and practical terms was very refreshing and made the process almost enjoyable (almost!). Throughout the long term project I was always comfortable that I had the right advice and support at every point.

From a business point of view, your complete management of the process allowed me to continue to run the business whilst everything was progressing, safe in the knowledge that correspondence with prospective buyers was dealt with on my behalf.

Your initial overview guidance in accountancy, tax and legal matters allowed me to get an overview of thing to consider and choose the right specialists to fully advise on these matters. What's more you were able to put forward high quality advisors in these specialisms whenever I asked for such contacts.

During the discussions with the ultimate buyer, due diligence process and negotiations having the benefit of you on the team was hugely beneficial. I am now working with the new shareholders to grow the company to the next level.

I would also like to mention and thank your colleague Karen for her assistance and consummate professionalism throughout the process.

Yours sincerely

Daniel Atherton

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