

07 March 2011

Don Glossop
Andon Frères,
Cavendish House,
St Andrew's Court,
Leeds, LS3 1JY

Dear Don,

Deborah and I want to take this opportunity to thank you for the outstanding work you have done for us over the last few years.

It's amazing to think that when we came to you three (was it four?) years ago, thoroughly fed up with running this business and with the intention of selling up to anyone who would make us an offer, you told us quite frankly, that the business as it stood was unsellable!

Our accounts were a mess, our procedures were a mess, and yet you took the time at no cost to us, to go through our accounts in detail and then explain where we were going wrong and what we needed to do if we were to have any chance of selling the company.

Your advice was instrumental in galvanising us to put our house in order, which in turn led to the company growing 400% in three years, even winning us a Queens Award for enterprise in 2010.

Not only did we grow rapidly, we started enjoying running the company again. Now here we are, three years later, having just sold 80% of Oil Consultants to our new partners for a substantial amount of money. You found these buyers for us, then nurtured us and to some extent the buyers, through this complex process.

You were proactive, thorough, patient and always professional. At several key points during negotiations you clarified issues to the buyers and allayed their concerns. At critical moments you took the initiative and proposed solutions on points that that we disagreed on with the buyer.

Now we are in partnership with the buyers and The Company continues to grow exponentially.

Debi and I got excellent value for our shares and are very happy with our new lifestyle! Thanks once again for playing a hugely significant role in helping get us here.

NB: Our new partners have also praised your services and have said it was the least problematic company purchase they have made in 17 years and they also thank you for the way you managed the process.

Yours Sincerely,



Mark Cooper